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Larson Supply

**DYNAMIC
NEWS**

301-322-9100

Volume 65-3

A publication of the H.M. Sweeny Co.

Fall 2011



ROCKVILLE STORE UNDER NEW MANAGEMENT

Stop by and check out the newly renovated and fully stocked Rockville Store! Also, be sure to meet our knowledgeable and friendly new manager,

Sam Rodriguez.

He'll be glad to help you find everything you need!

(Sam también habla español!)



Sweeny's wants to educate you!

Now, you can learn about the HVAC trade while standing at the parts counter! Be sure to check out our new TVs located at the counter which display a variety of products located in our store. Learn how to use them safely and properly!



Comfort-Aire



Amana



~ AMANA PTAC UNITS ~

WE ARE THE LARGEST SUPPLIER IN THE AREA!

Don't forget Sweeny's offers a wide variety of window, thru-the-wall, and packaged terminal a/c units. We can match, update, and replace anything!

**SEE HVAC CLASS REGISTRATION INFO
ON NEXT PAGE. ALSO,**

Rockville is offering a one-day refrigeration refresher course to all customers this Fall. The class will be located at:

*12050 Parklawn Drive
Rockville, MD 20852*

Stay posted on our facebook page and website www.hmsweeny.com for more information regarding date and time. If you are interested in reserving a spot, please contact Sam at (301) 468 0800, or email him at Sam@hmsweeny.com.



H.M.Sweeny Co.



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Refrigeration, Heating, A/C: Business Class
By ANGELOS BACKUS

SWEENY'S

CUSTOMER EDUCATIONAL PROGRAM STARTING SEPTEMBER 13TH, 2011

INTRODUCTION:

This class provides a thorough, easily-understood, and up-to-date instruction for persons entering the refrigeration, heating, and air conditioning business fields. The Mr. Backus concept is a blend of thermodynamic scientific theory and on the job skill-building procedures for a developing technical business person.

This concept is a result of Mr. Backus' tremendous career experience and success in the technical business, instructional, and pioneering achievements stretching for over 40 years. Throughout his career, his abilities have enabled him to contribute toward the success of numerous business establishments including those which he is presently heading and operating. His involvement and contributions to the different vocational localities along with his renowned lecture and speaking engagements have contributed to the educational aspect in the industry.

Mr. Backus' seminars have helped thousands become acquainted with the industry, further enhancing their trade skills as well as obtaining their EPA certifications. His involvement with Prince George's Community College enabled him to educate and provide careers in the HVAC industry to numerous students whose career paths were uncertain.

Many trade publications have written about his involvement and contributions to the refrigeration, air-conditioning, and heating industry.

The unique design of this class unites first-year students with other students who have previously gained experience from programs at vocational schools, technical schools, or industry involvement.

This design not only enlightens the student with technical aspects; it also provides methods of teaching toward the business and customer relations extensions of the industry. By broadening their wealth of knowledge, the student will gain a wider scope of possible opportunities with contractors, wholesale distributors, equipment sales, transportation, federal and local government agencies, the armed services, property management, institutional maintenance, restaurant facilities, food services, food distribution, power plants, marine services, industrial plants, and many other facilities and agencies.

YOU MUST REGISTER NO LATER THAN THE END OF AUGUST!

Class Name : Heating, A/C Business Class

Cost per person:..... \$560.00. (includes all textbooks, workbooks and lab fees!)

The classes will be held on:... Tuesdays 4:00 PM to 7:00 PM for ten (10) weeks.

Class Dates:..... September 13th, 2011 to November 15th, 2011

Class will be held at:..... Sweeny's Educational Center

Class will cover: Basic Thermodynamic Principles, Basic Refrigeration Cycle, Brazing and Flame-Cutting, Compressors, Customer Relations, Defrost Cycles, Ductwork, Electric Heat with Air Conditioning, Electromagnetic Controls, Gas Heat with Air Conditioning, Heat Pumps, Mathematics for Technicians, Motors and Motor Controls, Oil Heat with Air Conditioning, Other System Components, Refrigerants, Refrigerant Recovery and Recycling, Soldering, Special-Purpose Valves, Temperature and Pressure, Tools, Troubleshooting, Water Chillers, What is Electricity?, Working with Copper Tubing, Working with Pipe, Zeotropic Blends, and all one needs to know to become a Good Team Player and a Great Business Person!



H.M. Sweeny Co.
Person Supply

WWW.HMSWEENY.COM



H. M. SWEENY CO
EDUCATIONAL DEPT.
8373 ARDWICK-ARDMORE RD
LANDOVER MD 20785



DO NOT MISS OUT!
REGISTER NOW!

ATTENTION: GAYLE gayle@hmsweeny.com

301-322-9100x19 FAX 301-322-1562

SPACES FOR THE CLASS ARE LIMITED! NO REGISTRATIONS WILL BE ACCEPTED IF THE CLASS GETS FULL BEFORE THE END OF AUGUST !

CLASS REGISTRATION

Refrigeration, Heating, A/C Business Class

Cost per person: \$ 560.00 (Includes all Textbooks, Workbooks and Lab Fees!)

The classes will be held on Tuesdays 4:00-7:00 PM for ten (10) weeks.

Starting September 13th, 2011 at Sweeny's Educational Center.

NAME: _____

ADDRESS: _____

CITY: _____ **ZIP:** _____ **PHONE:** _____

EMAIL: _____ **FAX:** _____

PAYMENT METHOD: CASH _____ **CREDIT CARD** _____ **PURCHASE ORDER#** _____

COMPANY NAME: _____ **ACCOUNT #** _____