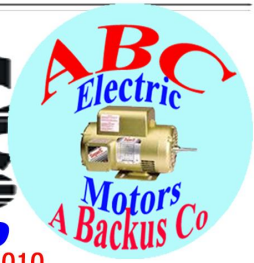




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WWW.HMSWEENY.COM*Larson Supply***DYNAMIC NEWS**
301-322-9100

Volume 064-3

A publication of the H.M. Sweeny Co.

Fall 2010



Another Record Breaking Year!

Once again, the H M Sweeny Co. and its divisions have surpassed an 80 year old record this year. These achievements have helped make the Sweeny Company one of the most financially stable companies in the industry.

We would like to extend congratulations to the Annapolis location for breaking another sales record by surpassing the \$5,000,000.00 sales mark.

CONGRATULATIONS! Annapolis. We could not have done this without the help of our newest Annapolis team member, Jack, who began his career with us in March of this year. Feel free to stop by and say congratulations!



Hi!

I'm Shyla
The famous
Sweeny
calendars
will be given
out the third
week of December,
2010!

See you then!



COME AND
ENJOY SOME
CHILI!

Note: Due to limited quantities, the calendars will be given out only on a first come, first served basis!



October 1st

1979

Jack Keller

A SWEENY INDUSTRY LEGEND

After 31 years, Jack Keller decided to retire to pursue other interests and to enjoy life. Jack came to the Sweeny Company with a wealth of knowledge and passed it on to all of us over the years.

His research skills are impeccable, and his dedication to the Company and to his customers is unprecedented. If Jack does not have a technical solution, he is determined to find one. He has been instrumental in the computerization of the Sweeny Company years ago, and continues to be an integral part of it. We wish Jack the best in his retirement years and hope that we will see him often. Best of Luck, John E Keller III!!!!!! We won't let him go, however. He will serve as a consultant to the Sweeny Company.



Thru-the-wall units

We are the
**Biggest
Supplier in
the area!**

We can replace and update:

DUNHAM-BUSH, BRYANT/CARRIER, FIRST COMPANY, FEDDERS,
HYDRO THERM SPACE PACK, DAY & NIGHT, INTERNATIONAL,
GOODMAN, JOHNSON, AIR EASE, LENNOX, MAGIC CHEF,
LUXAIRE (YORK), MEYER, WESTINGHOUSE,
NAT. COMFORT PROD, RHEEM, PAYNE

Let us show you how!



Only 15 Spots left



MD/DC Journeyman/Master HVACR Preparation & Review Class

The preparation for the State of Maryland Test will be held for two days: February 02 & 09, 2011 from 8:00am to 3:30pm. DC will be held for an additional day on February 10, 2010.

The MD two day course is \$ 380.00.

The DC three day course is \$ 430.00.

You will also need: the latest version of Modern Refrigeration for \$91.00, International Mechanical Code 2006 for \$115.00, and an ACCA duct calculator for \$42.00. They can be purchased at your local Sweeny branch.

Space is limited, so register early!

Registration Form

H.M. Sweeny Company, Landover Location

**MD two-day course:\$380.00 per person (plus books if needed)
DC three-day course: \$430.00 per person (plus books if needed)**

For more information call (301) 322-9100 or go to www.hmsweeny.com

Please fax to (301) 322-1562

The following persons will be attending the class:

Name: _____ DC ☐ MD ☐ Both ☐

Name: _____ DC ☐ MD ☐ Both ☐

Name: _____ DC ☐ MD ☐ Both ☐

Company Name: _____ Phone: () _____

Address & Zip _____

Email: _____ Fax: () _____

Payment Method: Cash _____ Credit Card _____ Purchase Order# _____

***** Lunch will not be provided *****



H.M.Sweeny Co.



Larson Supply

WWW.HMSWEENEY.COM



Refrigeration, Heating, A/C: Business Class
By ANGELOS BACKUS

SWEENEY'S

CUSTOMER EDUCATIONAL PROGRAM STARTING FEBRUARY 8TH 2011

INTRODUCTION:

This class provides a thorough, easily-understood, and up-to-date instruction for persons entering the refrigeration, heating, and air conditioning business fields. The Mr. Backus concept is a blend of thermodynamic scientific theory and on the job skill-building procedures for a developing technical business person.

This concept is a result of Mr. Backus' tremendous career experience and success in the technical business, instructional, and pioneering achievements stretching for over 40 years. Throughout his career, his abilities have enabled him to contribute toward the success of numerous business establishments including those which he is presently heading and operating. His involvement and contributions to the different vocational localities along with his renowned lecture and speaking engagements have contributed to the educational aspect in the industry.

Mr. Backus' seminars have helped thousands become acquainted with the industry, further enhancing their trade skills as well as obtaining their EPA certifications. His involvement with Prince George's Community College enabled him to educate and provide careers in the HVAC industry to numerous students whose career paths were uncertain.

Many trade publications have written about his involvement and contributions to the refrigeration, air-conditioning, and heating industry.

The unique design of this class unites first-year students with other students who have previously gained experience from programs at vocational schools, technical schools, or industry involvement.

This design not only enlightens the student with technical aspects; it also provides methods of teaching toward the business and customer relations extensions of the industry. By broadening their wealth of knowledge, the student will gain a wider scope of possible opportunities with contractors, wholesale distributors, equipment sales, transportation, federal and local government agencies, the armed services, property management, institutional maintenance, restaurant facilities, food services, food distribution, power plants, marine services, industrial plants, and many other facilities and agencies.

YOU MUST REGISTER NO LATER THAN THE END OF JANUARY!

Class Name : Heating, A/C Business Class

Cost per person:..... \$550.00. (includes all textbooks, workbooks and lab fees!)

The classes will be held on:... Tuesdays 4:00 PM to 7:00 PM for ten (10) weeks.

Class Dates:..... February 8th, 2011 to April 12th, 2011

Class will be held at:..... Sweeny's Educational Center

Class will cover: Basic Thermodynamic Principles, Basic Refrigeration Cycle, Brazing and Flame-Cutting, Compressors, Customer Relations, Defrost Cycles, Ductwork, Electric Heat with Air Conditioning, Electromagnetic Controls, Gas Heat with Air Conditioning, Heat Pumps, Mathematics for Technicians, Motors and Motor Controls, Oil Heat with Air Conditioning, Other System Components, Refrigerants, Refrigerant Recovery and Recycling, Soldering, Special-Purpose Valves, Temperature and Pressure, Tools, Troubleshooting, Water Chillers, What is Electricity?, Working with Copper Tubing, Working with Pipe, Zeotropic Blends, and all one needs to know to become a Good Team Player and a Great Business Person!

**COME AND ENJOY A BOWL OF CHILI!
AND ASK FOR THE FAMOUS SWEENY
CALENDAR**



**On
December
20th through
December 24th
2010**

*And
Enjoy the
Holidays!*